

YOUR PROPERTY ALLOCATION REIMAGINED



Redefining Investment in Listed Property





Acknowledging Passive, Embracing Active

Courtesy: Andrew Vintcent, Clucas Gray



Introduction to Prescient Fund Services

Hayden Reinders, Head: BD and CRM, Prescient Fund Services

2 | Introduction to Global Property Research (GPR) Jeroen Vreeker, Managing Director, GPR

3 | Your property allocation reimagined Greg Rawlins, Chief Executive Officer, Reitway Global



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FUND SERVICES

Prescient Fund Services





- Prescient Fund Services is a global administrator based in Cape Town and Dublin with R1tn in AUA, serving over 130 Investment Managers of which R187bn are under Prescient Manco co-name platform
- The Prescient Manco consists of Traditional, Retail Hedge Funds and Qualified Hedge Fund schemes, and as of April 2023 a co-name platform for ETFs
- The ETF platform will support both index tracking and Actively Managed ETFs





- Platform arrangements using Prescient Manco licence
- Prescient will run the regulatory processes
- Prescient will coordinate the JSE requirements
- Prescient performs the valuation and reconciliation administrative processes
- Prescient performs the unitisation and daily NAV calculations
- Prescient monitors both mandate and regulatory compliance monitoring





- We are very excited to work with Reitway in the ETF space, having worked with them for a number of years servicing their Maltese Funds and their SA feeder.
- Prescient looks forward to performing a valuable CIS platform service and supporting white label clients like Reitway (the first to launch under the Prescient ETF Scheme).



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Global Property Research

The benchmark specialist for investments in the international real assets securities market





- A registered Benchmark Administrator under the European Benchmarks Regulation (BMR)
- Focusing on global real assets securities
- An independent, dedicated and experienced Index Team with hands-on service for clients





- Specialising in customised and tailor-made index products
- Include the broadest global diversification, no bias towards specific regions
- Consistent in determining/maintaining benchmarks
- Widely used by international investors and asset managers for tracking portfolios and benchmarking purposes



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There's no compromise on **Performance**



We: -

- Are not in the business of telling people what *investment style* or vehicle they should use – for their property allocation.
- Provide an array of competitive products coupled with transparency & information thus affording investors choice & flexibility.

We listen to you – and then create the appropriate investment vehicle

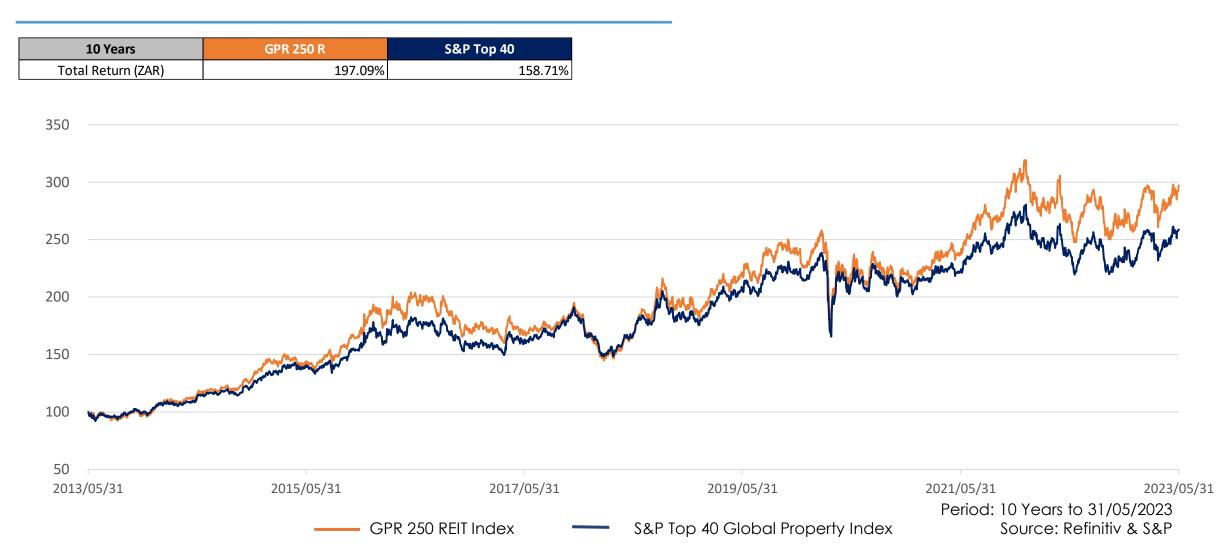


Three Global Property Indices have been developed together with Global Property Research (GPR)

The starting point is their flagship liquidity based GPR 250 Index which outperforms the competitive indices.



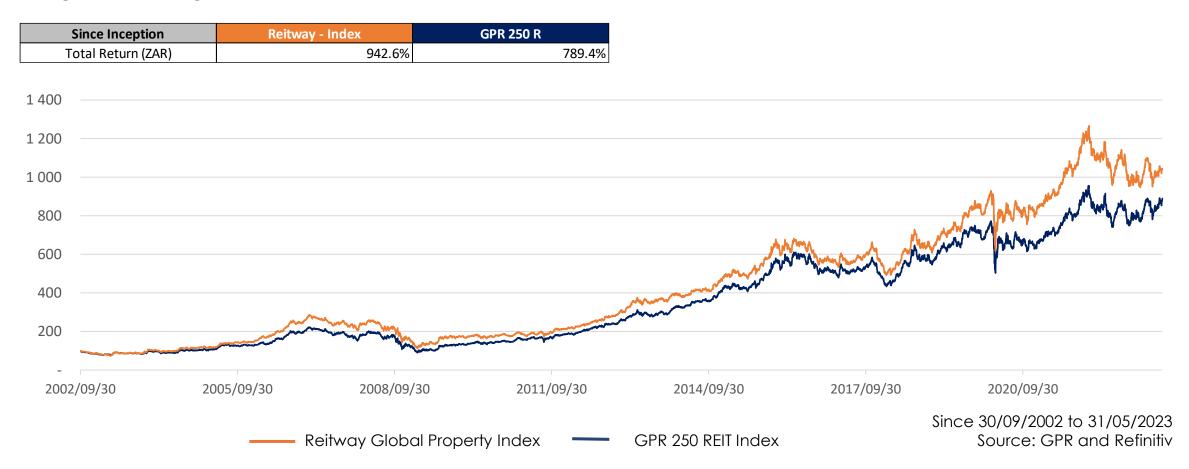
GPR 250 REIT Index vs S&P Top 40 Global Property Index





Reitway Global Property Index vs GPR 250 REIT Index

This Index is a concentrated high performance albeit a more volatile Index with the objective being to deliver a significantly higher performance than the GPR 250 REIT Index - over the medium term.





REITWAY GLOBAL PROPERTY PRESCIENT ETF

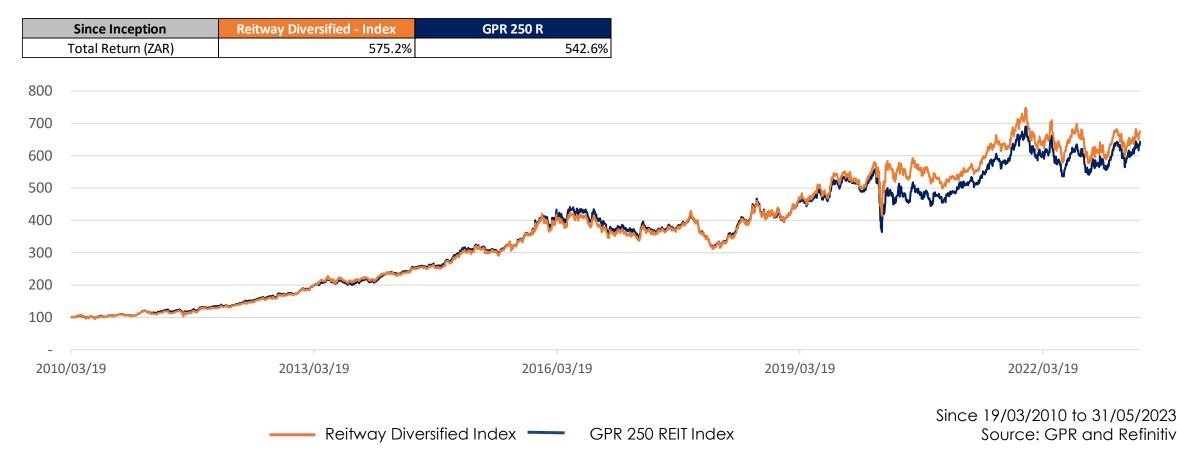
JSE Code: STXGPR

JSE Code: RWGPI



Reitway Diversified Global Property Index vs GPR 250 REIT Index

The objective of this Index is to track & ultimately outperform the GPR 250 REIT Index on a relatively consistent basis





REITWAY GLOBAL PROPERTY DIVERSIFIED PRESCIENT ETF

JSE Code: RWDVF



ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG)

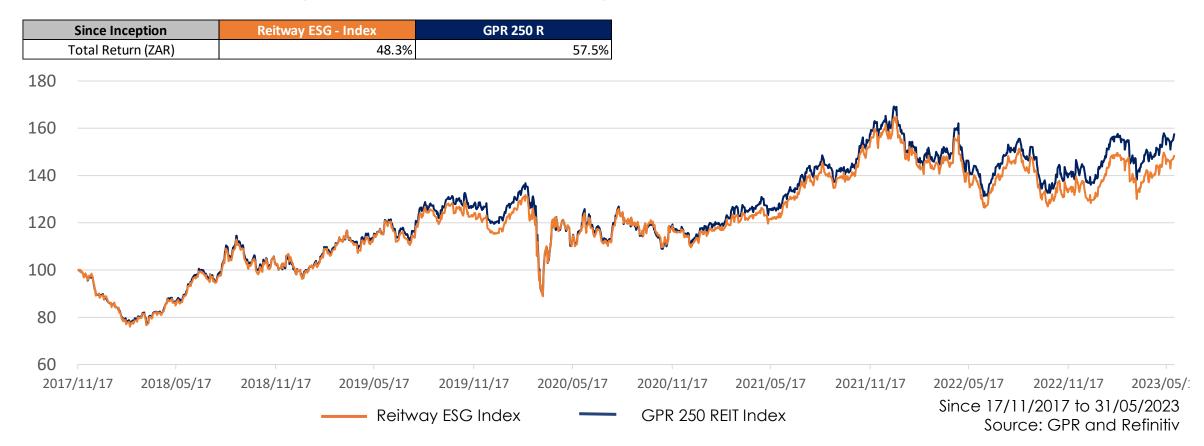
A REIT ESG ranking consisting of these **5 broad categories** computed and maintained by an accredited Ranking Agency:

- Disclosure Methods
- Governance of Sustainability
- Implementation
- Operational Performance
- Stakeholder Engagement



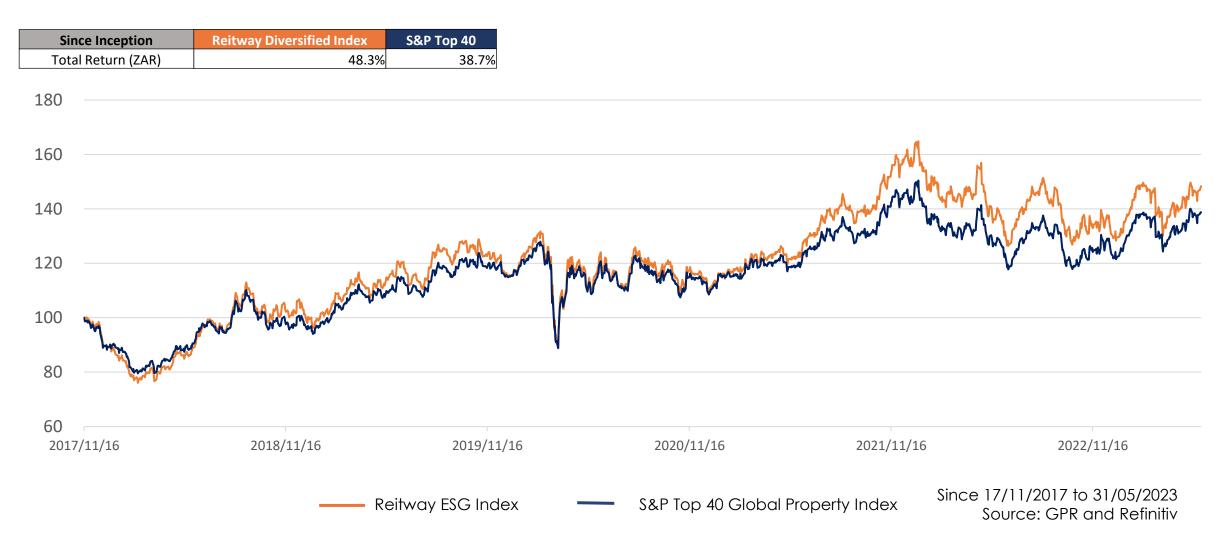
Reitway ESG Global Property Index vs GPR 250 REIT Index

The objective of this Index is to deliver a credible performance relative to the GPR 250 REIT Index whilst maintaining a minimum ESG ranking of 90%.





Reitway ESG Global Property Index vs S&P Top 40 Global Property Index





REITWAY GLOBAL PROPERTY ESG PRESCIENT ETF

JSE Code: RWESG



OUR ACTIVELY MANAGED PERFORMANCE







Best (SA Domiciled) Global Real Estate Fund on Straight Performance over 3 years **Reitway BCI Global Property Feeder Fund**

Best (SA Domiciled) Global Real Estate Fund on a Risk-Adjusted Basis over 5 years **Reitway BCI Global Property Feeder Fund** Best (FSCA Approved) Offshore Real Estate Global General Fund on Straight Performance over 3 years **Reitway Enhanced Global Property Fund**

Best (SA Domiciled) Global Real Estate Fund on a Risk-Adjusted Basis over 5 years **Reitway BCI Global Property Feeder Fund** Best (SA Domiciled) Global Real Estate Fund on a Risk-Adjusted Basis over 5 years **Reitway BCI Global Property Feeder Fund**



OUR PRODUCTS

Malta

- Reitway Global Property Fund (MLT) (USD, GBP and EUR)
- Reitway Enhanced Global Property Fund (MLT) (USD, GBP and EUR)



- Reitway BCI Global Property Feeder Fund (ZAR)
- Reitway Enhanced Global Property Prescient QI Hedge Feeder Fund (ZAR)



REITS VS EQUITIES

25 YEARS TO 31 MAY 2023 (USD)

Total Return	379.90%	551.31%
Annualised Return	6.48%	7.78%



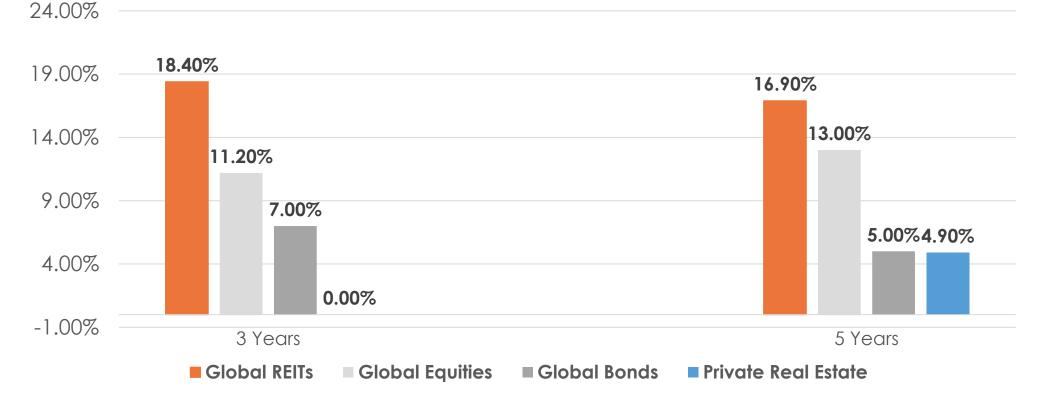


Source: Thomson Reuters

THE LISTED REAL ESTATE OPPORTUNITY

ARE REITS READY TO RISE?

Global REIT and broad asset class performance following greater than 20% discounts to NAV



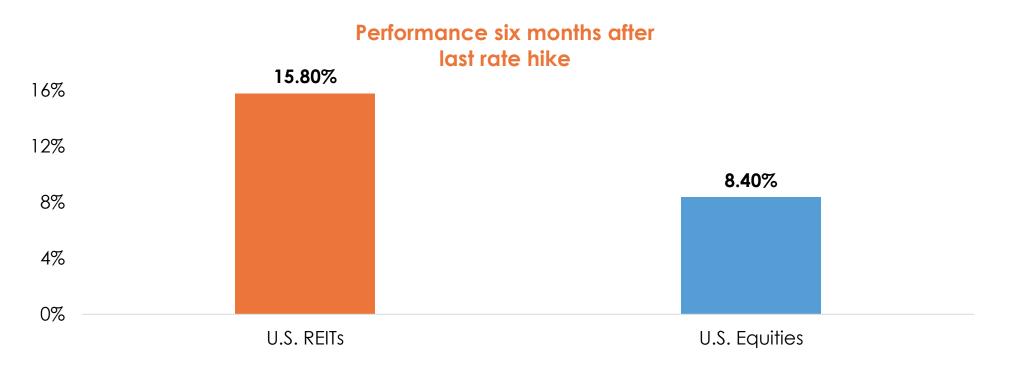
Source: FTSE EPRA Nareit Developed Index, MSCI World Equity Index, Bloomberg Barclays Global Aggregate Bond Index, NFI-ODCE Value Weighted Index and CBRE Investment Management as of 31/03/2023. Past performance is no guarantee of future results, which will vary. An index is unmanaged and not available for direct investment. Forecasts and any factors discussed are not a guarantee of future results. Returns are shown for the periods shown from 01/31/1997-12/31/2020.



THE LISTED REAL ESTATE OPPORTUNITY

WHAT HAPPENS WHEN THE RATE-HIKING CYCLE ENDS?

REITs have performed remarkably well when rate-hiking cycles have ended.



The FED ceasing rate hikes has historically been a critical inflection point

The information presented above does not reflect the performance of any fund or account managed or serviced by Reitway Global, and there is no guarantee that investors will experience the type of performance reflected above. There is no guarantee that any historical trend illustrated above will be repeated in the future, and there is no way to predict precisely when such a trend might begin. Returns represent average of hiking period cycles covering February 1994-March 1995, July 1999-June 2000, July 2004-August 2006, and December 2016-February 2019. U.S. REITs are represented by the FISE Nareit All Equity REITs Index. (c) U.S. equities are represented by the S&P 500 Index.



REITS RELATIVE TO EQUITIES AT 31 MAY 2023

Relative Price Ratio	S&P 500	US REITS
Historic 10Y Mean	20.37 P/E	18.15 P/FFO
Current	19.99 P/E (-1.87%)	13.36 P/FFO* (-26.4%)

Source: Bloomberg

*Price to estimated forward FFO. Subject to revisions





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THANK YOU

Connect with us

+27 82 676 6115

oliviat@reitwayglobal.com



1st Floor, Crystal Towers, Corner of Century Boulevard and Rialto Rd, Century City, Cape Town, 7441

www.reitwayglobal.com





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The full details and basis of the awards are available from the manager

